

A Bangladesh-Singapore Joint Venture

COMPANY PROFILE



www.iesl-bd.com (

House-549/3, Barua Longony Para, 🕐 Khilkhet, Dhaka, Bangladesh

Company Profile

Industrial EquipSol Limited

1. About

□ Introduction

- ✓ Introduction to the company
- ✓ Founding year and key milestones
- ✓ Vision and mission

Introduction to the company

Welcome to Industrial EquipSol Limited (IESL), a trusted provider of high-quality products and exceptional services since 2012. Founded as a joint venture between Bangladesh and Singapore, our company is built on the pillars of trust, quality, and innovation. Over the years, we have established ourselves as a leading supplier of spare parts and servicing solutions for forklifts and a wide range of material-handling equipment.

At IESL, we proudly collaborate with globally recognized brands such as Karcher and STILL GmbH from Germany, JLG from the USA, and MyStar from Malaysia. Additionally, our partnership with System Logistics enables us to bring cutting-edge automation solutions to the warehousing sector.

Our mission is to earn your trust by consistently delivering the best quality products and services, ensuring efficiency, reliability, and success for your business.

Journey:

- 2012: Industrial EquipSol Ltd. was founded, focusing on the spare parts and servicing business for forklifts and other material handling equipment. The company quickly gained a reputation for reliability and expertise in the industry.
- 2016: The company expanded its portfolio by partnering with Still GmbH, a renowned manufacturer of forklifts and warehouse equipment. This collaboration enabled Industrial EquipSol Ltd. to offer advanced solutions and enhance its service capabilities.

- 2019: Continuing its growth trajectory, Industrial EquipSol Ltd. began working with JLG USA, a leading provider of access equipment. This partnership allowed the company to diversify its offerings and cater to a broader range of customer needs.
- 2023: Industrial EquipSol Ltd. entered into a strategic partnership with Karcher, a global leader in cleaning technology. This collaboration further strengthened the company's position in the market and expanded its product and service range.

☐ Mission, Vision, and Value

✓ Our Mission Statement

Mission: To provide innovative and reliable solutions that enhance operational efficiency and productivity for our clients.

✓ Our Vision Statement

Vision: To be the preferred partner of the industry, known for our commitment to quality, innovation, and customer satisfaction.

✓ Values

- Quality: Delivering products and services of the highest standard.
- Innovation: Continuously improving and expanding our offerings.
- Customer Focus: Prioritizing the needs and satisfaction of our clients.
- **Integrity:** Conducting business with honesty and transparency.



Messages

➤ Message from Chairman

Dear Esteemed Partners and Clients,

Since its inception in 2012, Industrial EquipSol Ltd (IESL) has strived to be at the forefront of innovation and excellence in the field of Material Handling Equipment, Access Work Platforms, Robotic Warehousing, and professional cleaning solutions. Over the years, we've earned a reputation for delivering exceptional products and services that enhance operational efficiency and productivity for our valued clients. As Chairman, I am immensely proud of the strides we have made in establishing ourselves as a trusted name in the market.

Our collaborations with global leaders such as STILL GmbH (Germany), JLG (USA), Karcher (Germany), System Logistic (Italy), and MyStar (Malaysia) have been instrumental in our growth and success. These partnerships have not only expanded our product range but have also enhanced our service capabilities, allowing us to serve you better, our valued clients. At IESL, we are driven by our core values of Innovation, Customer Focus, Quality, and Integrity, which ensure that our clients always receive the highest standard of reliable solutions, products, and On Time service execution.

As we look to the future, we remain committed to our mission of continuous improvement and customer satisfaction. We are excited about the opportunities ahead and are grateful for your unwavering support and trust.

Thank you very much for being part of our story and together we will continue to reach new heights and achieve remarkable success.

Sincerely,

Dr. Shah Moqbul Huda Jewel

Chairman

Industrial EquipSol Ltd.

Message from Managing Director



Dear Valued Partners and Customers,

Since 2012, Industrial EquipSol Ltd. has been committed to exceptional products and service solutions for forklifts and material-handling equipment. We have worked hard to broaden our product and service offerings in the industry.

Key milestones in our journey include partnerships with Still GmbH, JLG USA, and Karcher, which are enhancing our offerings.

We began by delivering parts and service solutions and now offer sales, rentals, and services for STILL's material-handling equipment, JLG's access work equipment, and Karcher's professional cleaning products.

Our mission is to provide innovative, reliable solutions that boost operational efficiency and productivity. We prioritize quality, continuous improvement, and customer satisfaction.

Thank you for your support and trust in Industrial EquipSol Ltd. We look forward to achieving new heights together.

Best regards,

Sharmin Akter

Managing Director

Industrial EquipSol Ltd.

2. Our Brands

- ✓ Partnership with globally recognized brands (Karcher, STILL GmbH, JLG, MyStar)
- ✓ Overview of product offerings under each brand

Partnership with globally recognized brands (STILL GmbH, Karcher, JLG and MyStar)

At Industrial EquipSol Limited (IESL), we are proud to partner with globally renowned brands such as STILL GmbH from Germany, Karcher from Germany, JLG from the USA, and MyStar from Malaysia. These collaborations enable us to deliver innovative and reliable solutions tailored to meet the evolving needs of our clients. STILL GmbH stands out for its expertise in material handling, offering cutting-edge solutions that enhance efficiency and safety. Karcher, a global leader in cleaning technology, provides advanced innovations that redefine cleanliness across various industries. JLG, known for its high-altitude access equipment, ensures safety and precision in construction and maintenance projects, while MyStar offers world-class storage solutions that maximize operational efficiency. Together, these partnerships empower IESL to uphold the highest standards of quality, performance, and customer satisfaction, making us a trusted name in the industry.













☐ STILL GmbH (Germany)

STILL GmbH is renowned for its high-quality material handling equipment and warehousing solutions. We offer a variety of advanced forklifts and warehouse trucks, including:

- Forklift Trucks
- Reach Trucks
- Order Picker
- Man-Up VNA Truck
- Low Lift Pallet Trucks
- High Lift Pallet Trucks
- Rider-seated Tractor
- Hand Pallet Trucks

These solutions are designed to improve operational efficiency and ensure safety in warehouses and logistics operations. Our customers can also benefit from flexible leasing options for short-or long-term rentals.





INTELLINGENT SYSTEM SOLUTIONS FOR INTRALOGISTICS



















☐ Karcher (Germany)

Karcher is a global leader in cleaning technology, providing innovative solutions for both commercial and industrial sectors. As the official dealer of Karcher, we offer a wide range of advanced cleaning machines, including:

- Cold and Hot Water High-Pressure Washers
- Wet and Dry Vacuum Cleaners
- Carpet Cleaner
- Walk-Behind and Ride-On Scrubber Driers
- Spray Extraction Machines
- Sweepers
- Steam Cleaner
- Industrial Deduster

Karcher 's technology focuses on efficiency, time-saving, and reducing operational costs, ensuring that your cleaning tasks are handled with ease and precision.



KÄRCHER

CLEANING MACHINES FOR PROFESSIONAL USE







HOT & COLD WATER HIGH PRESSURE WASHERS

Unbeatable versatility - highpressure cleaning with Kärcher. Kärcher invented the highpressure cleaner in 1950 and has been refining the principle of high-pressure cleaning ever since.







SCRUBBER DRIERS

- Broad Range
 Compact-Walk behind-Ride-on
- Battery or Electric
 Disc or Roller brush options
- Fully automatic to classic machine configurable system







VACUUM CLEANERS

It is an operation where dust, dirt or liquid or both is sucked into a container using a suction turbine. They are primarily classified into Dry or Wet & Dry

1. Dry is only for dust or dirt or both
2. Wet & Dry is for dust, dirt and liquids







SWEEPERS

- Broad Range Compact-Walk behind-Ride-on
- Battery, Gas or LPG
 Single or Two brush options
 Configurable machines
- USP's like Third side brush in Ride-on, EASY, KIK, Automatic filter cleaning system, Dust high or low dump system

☐ JLG (USA)

JLG is a world leader in aerial work platforms, providing cutting-edge machines for highaltitude tasks. Through our partnership, we offer:

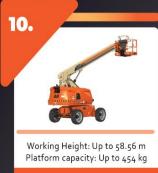
- Boom Lifts
- Compact Crawler
- Vertical Mast Lift
- Scissor Lifts
- Toucan Mast Boom Lift
- Low-Level Access

These machines are built for efficiency and safety, making them ideal for construction and maintenance work at height. Rentals are also available for these machines to accommodate various project needs.





CONNECTIVITY EVOLVED













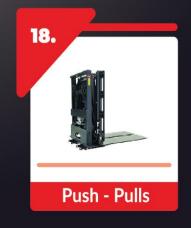




ATTECHMENTS TO SUIT FOR NEEDS







☐ MyStar (Malaysia)

Through our partnership with MyStar, we offer premium racking and storage solutions from **Prestar Storage Systems**, designed to optimize warehouse space and improve operational workflows. Key products include:

- Racking Systems
- Shelving Solutions
- Customizable Storage Solutions

These systems maximize storage efficiency and organization, helping businesses streamline their logistics and warehousing operations.



Racking



Shelving Solutions



Our strategic partnerships with these industry-leading brands allow us to provide a wide range of superior products that are engineered for efficiency, durability, and performance across various industrial sectors. Whether you're looking for advanced cleaning equipment, material handling solutions, aerial work platforms, or innovative storage systems, IESL is your trusted partner for all your industrial needs.

☐ E-Lifter

At <u>Industrial EquipSol Limited (IESL)</u>, we are thrilled to introduce our very own brand, <u>E</u>-<u>Lifter</u>, offering premium **Hand Trolleys** and <u>Hand Pallet Trucks</u> designed to elevate material handling efficiency.

Crafted in the **European Union (EU)** to meet the highest standards of quality, E-Lifter products are engineered for durability, reliability, and ease of use. Whether you need to move goods in warehouses, factories, or retail environments, E-Lifter ensures smooth and efficient operations, making it the ideal choice for businesses seeking robust material handling solutions.

Why Choose E-Lifter?

- Superior Quality: Manufactured in the EU for unmatched performance and durability.
- **Efficient Design:** Ergonomically crafted for effortless handling and improved productivity.
- Versatile Applications: Suitable for various industries, including warehousing, manufacturing, and logistics.

Our **Hand Pallet Trucks** and **Hand Trolleys** are built to handle the toughest tasks while ensuring operator comfort and safety. By integrating E-Lifter into your operations, you gain a reliable partner in streamlining material handling and boosting operational efficiency.

Discover the difference with E-Lifter—your trusted choice for **Hand Trolleys** and **Hand Pallet Trucks** in Bangladesh.



☐ System Logistics – Innovating Your Intralogistics Solutions

System Logistics is a global leader in intralogistics and material handling solutions, specializing in automated storage and retrieval systems (AS/RS), stacker cranes, robotic picking, and material handling software. With over 40 years of experience, System Logistics is known for providing customized solutions that optimize the supply chain for warehouses, distribution centers, and manufacturing operations across the world.

As a trusted partner of Industrial EquipSol Limited (IESL), System Logistics brings advanced automation technology to Bangladesh, helping businesses across sectors, especially Food & Beverage and Grocery industries, enhance their operational efficiency and productivity.

Products and Services

- Automated Storage & Retrieval Systems (AS/RS): Cutting-edge solutions for efficient storage and retrieval, reducing operational costs and maximizing warehouse space.
- Stacker Cranes: Advanced cranes for automatic material handling and high-density storage, ensuring high-speed operations and enhanced reliability.
- Robotic Picking Systems: State-of-the-art robotic solutions for order picking, ensuring accuracy, speed, and efficiency.
- Intralogistics Software: Intelligent software to manage warehouse operations, integrate automation systems, and optimize workflow.
- Consultation & Installation: Tailored solutions designed by industry experts, with end-to-end installation services ensuring seamless implementation.
- Ongoing Support & Maintenance: Comprehensive after-sales services to ensure smooth operations and long-term reliability.

System Logistics and IESL are committed to delivering **future-proof**, **flexible solutions** that grow with your business needs and challenges, offering you a competitive edge in the rapidly evolving supply chain industry.

3. Product and Services

- ✓ Industrial cleaning machines (scrubber driers, vacuum cleaners, high-pressure washers, sweeper machine, steam cleaner.
- ✓ Material handling equipment (forklifts, boom lifts, pallet trucks)
- ✓ Racking and storage solutions
- ✓ Original spare parts and accessories

At Industrial EquipSol Limited (IESL), we provide a comprehensive range of high-quality products and services designed to meet the diverse needs of industries across Bangladesh. Our solutions cater to cleaning, material handling, warehousing, and maintenance requirements, ensuring operational efficiency, safety, and productivity for your business.

☐ Industrial Cleaning Machines

We offer an extensive selection of industrial cleaning machines that help maintain high hygiene standards and optimize cleaning processes. Our products are ideal for businesses across various sectors, from hospitality to healthcare, manufacturing, and more:

- **Scrubber Driers** Walk-behind and ride-on models, designed for efficient floor cleaning with minimal effort.
- Vacuum Cleaners Wet and dry models for deep cleaning of various surfaces, including industrial, commercial, and office spaces.
- **High-Pressure Washers** Ideal for heavy-duty cleaning tasks, these machines can tackle stubborn dirt, grease, and grime.
- **Sweepers** Compact and robust sweepers for industrial and public spaces, ensuring a cleaner and safer environment.
- Steam Cleaners Using high-temperature steam, these cleaners offer a chemical-free cleaning solution for more sensitive areas or tough grime removal.
- Carpet Cleaners Designed to deep-clean carpets, these machines effectively remove embedded dirt, stains, and odors, ensuring a fresh and hygienic environment.

These machines are equipped with advanced technology to maximize cleaning efficiency, reduce operational costs, and save time.

☐ Material Handling Equipment

Our range of material handling equipment (MHE) is designed to improve productivity, reduce labour costs, and enhance workplace safety. Whether for warehousing, logistics, or construction, we offer:

- Forklifts Including a variety of electric and internal combustion forklifts designed for heavy lifting and material transportation in warehouses and industrial environments.
- **Boom Lifts** Aerial work platforms offering safe and efficient solutions for highaltitude tasks, ideal for construction, maintenance, and other height-related operations.
- **Reach Trucks** Designed for high stacking and deep reach in warehouse operations, offering exceptional manoeuvrability and efficient use of vertical space.
- **High and Low Lift Trucks** Specialized equipment for lifting and transporting goods at various heights, ideal for stacking or storage in tight spaces.
- Pallet Trucks Manual and electric pallet trucks designed to handle palletized loads with ease, ideal for moving goods within a warehouse or factory setting.

These solutions are built to perform in demanding environments, ensuring that your materials are moved safely and efficiently.

☐ Racking and Storage Solutions

Maximize your storage space with our top-tier racking and storage solutions. In partnership with MyStar, we offer:

- Prestar Storage Systems Durable and customizable shelving and racking systems
 designed to optimize warehouse layout and space utilization.
- Custom Storage Solutions Tailored designs for specific storage needs, including heavy-duty racking, pallet racking, and shelving systems.

Our systems are built to meet the demands of diverse industries, helping you organize and store materials safely and efficiently.

☐ Original Spare Parts and Accessories

To ensure the long-term reliability and performance of your equipment, we offer a wide selection of **original spare parts** and **accessories** for all the products we supply. This includes:

- **Genuine Replacement Parts** We stock the highest quality components to maintain your machines' performance.
- Maintenance Kits For routine care and upkeep of your equipment.
- Accessories Additional tools and attachments to enhance your equipment's functionality.

We understand the importance of timely and efficient service, which is why we maintain the largest inventory of spare parts for all the brands we represent, ensuring minimal downtime for your operations.

At IESL, we are committed to offering products and services that provide value, efficiency, and reliability. Our comprehensive range of industrial solutions ensures that we meet your business needs, enabling you to stay ahead in an increasingly competitive environment.

4. Rental Solutions

- ✓ Flexible short-term and long-term equipment rental options
- ✓ Availability of brand-new and refurbished machines

At Industrial EquipSol Limited (IESL), we provide flexible rental solutions designed to cater to your unique project requirements. Whether you need equipment for a short-term task or a long-term commitment, our rental services offer the reliability and flexibility you need to succeed.

We proudly offer a wide range of brand-new and refurbished machines from globally trusted brands like STILL GmbH and JLG. From advanced forklifts to high-altitude boom lifts, our rental fleet ensures high performance and operational efficiency while staying cost-effective. Partner with us for dependable solutions tailored to your business needs.



RENTAL SERVICE







Why Rent From IESL?

Access to Premium Brands

Rent top-quality equipment from leading brands STILL GmbH

No Long-Term Commitment

If you only need equipment for a short period, renting offers the convenience of having high

Flexible Rental Options

Whether you need equipment for a day or a year, we offer short-term and long-term rentals, ensuring you get the right solution without long-term commitments.

Professional Advice and Support

Our knowledgeable team is available to guide you on the right equipment for your specific tasks.

From product selection to usage instructions, we ensure you have the right tools and knowledge to maximize productivity.

Cost-Effective

Pay only for what you need, reducing upfront investment and optimizing your budget.

Brand New and Refurbished STILL Trucks

We offer a wide range of brand new and refurbished STILL trucks, giving you flexibility in both price and performance to suit your business needs.

Quick Availability

Our rental equipment is ready for immediate use.
Whether you have an urgent project or seasonal demand,
we offer fast, reliable solutions, allowing
you to get the job done without delay.

Customized Solutions

At IESL, we provide customized equipment solutions tailored specifically to your unique requirements, ensuring maximum efficiency and satisfaction for every project.

5. Sales and Customization

At Industrial EquipSol Limited (IESL), we specialize in providing high-quality sales solutions tailored to meet the diverse needs of our clients. Our offerings include brand-new and refurbished equipment from globally recognized brands such as STILL GmbH and JLG, as well as our very own premium product line.

Introducing Our Brand: E-Lifter

We are proud to present our **E-Lifter Hand Pallet Truck**, crafted in the **European Union (EU)** to meet the highest standards of quality and performance. The E-Lifter is designed for durability, efficiency, and ease of use, making it a reliable choice for material handling tasks across various industries.

Comprehensive Product Range

Our product lineup is designed to cater to the demands of industries such as warehousing, logistics, construction, healthcare, and agriculture.

- STILL GmbH: Brand-new and refurbished material handling equipment, including forklifts, low-lift pallet trucks, and very narrow aisle (VNA) trucks.
- JLG: Brand-new and refurbished aerial work platforms, such as boom lifts and scissor lifts, for high-altitude construction and maintenance tasks.
- **E-Lifter Hand Pallet Truck**: An EU-crafted solution for efficient and durable material handling.
- Batteries and Chargers: Including lead-acid and Li-ion batteries for forklifts and reach trucks.

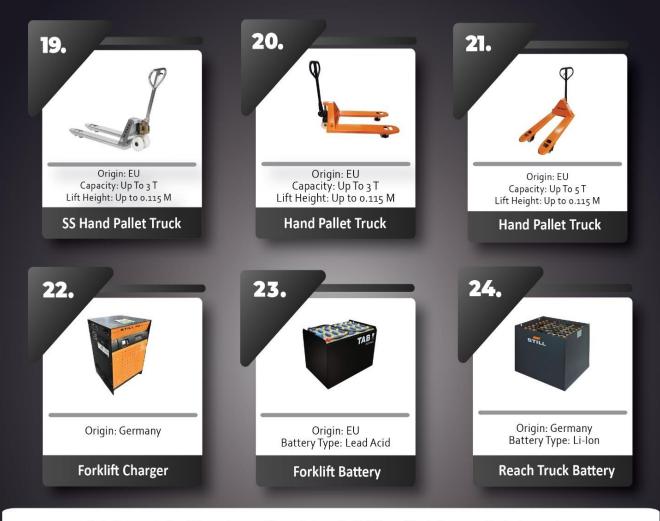
Tailored Solutions for Your Needs

We understand that every business has unique requirements. Our team works closely with clients to provide:

- Customized material handling equipment
- Specialized racking systems
- Modifications to equipment to suit specific operational needs

E-LIFTER

HAND PALLET TRUCKS, BATTERY AND CHARGER



Li-ion Batteries for Forklifts & Reach Trucks



Premium Li-ion batteries designed for maximum efficiency and safety in forklifts and reach trucks. Available for our fleet and for direct purchase – perfect for businesses seeking reliable, long-lasting power solutions.

After-Sales Service

- ✓ Professionally trained service team
- Comprehensive maintenance and repair services
- ✓ Genuine spare parts and consumables

At Industrial EquipSol Limited (IESL), we believe that our commitment to customers goes beyond the sale of equipment. Our comprehensive after-sales service is designed to ensure that your operations run smoothly and efficiently with minimal downtime.

Professionally Trained Service Team:

Our service team comprises highly trained professionals with extensive experience in maintaining and repairing industrial equipment. They are equipped to handle everything from routine maintenance to complex repairs, ensuring your machinery operates at peak performance.



STILL Service Team



Karcher Service Team



JLG Service Team

• Comprehensive Maintenance and Repair Services:

We provide end-to-end maintenance and repair solutions, tailored to meet the unique requirements of your equipment. Regular servicing ensures extended equipment life, while our prompt repair services minimize operational disruptions.

• Genuine Spare Parts and Accessories:

IESL maintains an extensive inventory of genuine spare parts and accessories for all the brands we represent. From critical machine components to essential add-ons, our inventory ensures availability and reliability.

• Cleaning Chemicals:

To complement our cleaning machines, we offer high-quality cleaning chemicals specifically formulated to maximize performance and efficiency. These chemicals are safe, effective, and designed for a wide range of cleaning applications.

Wheels and Tyres:

We provide a variety of wheels and tyres suitable for material handling equipment, ensuring optimal performance and safety across diverse operational environments.

• Battery and Chargers:

Our range of high-quality batteries and chargers is designed to keep your electric equipment powered and operational. Whether you need replacements or upgrades, we have reliable options for all your equipment needs.

With our after-sales services, you gain peace of mind knowing your equipment is supported by a dedicated team and top-tier components, ensuring longevity and optimal performance for your business operations.



SPARE PARTS, TYRE & CHEMICAL ARE AVAILABLE



We Also Provide

- 1. Professionally Trained Service Team
- 2. Cleaning Chemicals
- 3. Original Spare Parts & Accessories
- 4. Wheel and Tyre
- 5. Battery and Charger









Solid and Press-on Tyre

Scissor lift Tyre

All Kinds of PU Wheel

Scrubber Drier Wheel

7. Industries We Serve









































































8. Social Responsibility

• Commitment to supporting the community and eco-friendly initiatives

We take pride in our role as a socially responsible organization. Our commitment extends beyond delivering exceptional products and services; we actively work to make a positive impact on the community and the environment.

• Supporting the Community:

We are dedicated to giving back to the communities we operate in. Through various initiatives, we contribute to social development, including supporting local organizations, promoting education, and empowering individuals to build a better future.

• Eco-Friendly Initiatives:

Sustainability is at the heart of our operations. IESL prioritizes eco-friendly practices, offering energy-efficient equipment and promoting environmentally responsible solutions in industrial operations. From reducing carbon footprints to promoting recycling programs, we aim to create a cleaner, greener future.

By integrating social responsibility into our business model, we not only uphold our values but also contribute to building a sustainable and inclusive society.





During Covid 19 Pandemic

9. Gallery

✓ Company Environment



Office Meeting

✓ Events Attended



DTG Fair 2024



DTG Fair 2024

✓ Office Programs & Tour



Office Iftar Party



Tour



Tour



BBQ Party

10. Our Team

- ✓ Highly skilled and experienced professionals
- ✓ Commitment to quality and customer satisfaction

At Industrial EquipSol Limited (IESL), we pride ourselves on having a dedicated team of highly skilled and experienced professionals who are at the forefront of driving our company's success.

• Highly Skilled and Experienced Professionals:

Our team consists of individuals with diverse expertise across various industries, including material handling, industrial cleaning, automation, and more. We continuously invest in training and development to ensure our team remains at the cutting edge of industry advancements. This enables us to provide the most effective solutions and services to our clients.

• Commitment to Quality and Customer Satisfaction:

Every member of the IESL team shares a commitment to maintaining the highest standards of quality. We focus on delivering products and services that exceed customer expectations. Our customer-centric approach drives us to not only meet client needs but to anticipate them, ensuring long-lasting relationships and a reputation for excellence in all that we do.

Together, our team's expertise, dedication, and passion ensure that IESL remains a trusted partner, committed to delivering innovative solutions and unmatched customer satisfaction.



STILL GmbH Team



Karcher Team



JLG Team

11. Why Choose Us

- ✓ Strong global partnerships
- ✓ Comprehensive solutions under one roof
- ✓ Proven track record of reliability and customer trust

Strong Global Partnerships: We collaborate with leading international brands such as Karcher, STILL GmbH, JLG, and MyStar, ensuring you access the latest technology and premium-quality products. Our global partnerships allow us to bring world-class solutions to meet your unique needs.

Comprehensive Solutions Under One Roof: Whether you need industrial cleaning machines, material-handling equipment, or storage solutions, we provide everything you need in one place. From sales and rentals to service and maintenance, we offer a complete range of products and services for a seamless experience.

Proven Track Record of Reliability and Customer Trust: With over a decade of experience in the industry, we have built a solid reputation for reliability, quality, and customer satisfaction. Our clients trust us for our exceptional service performance and our ability to deliver effective solutions on time.

Partner with us to experience the difference that comes with a company dedicated to your success.

12. Sustainability and Innovation

- ✓ Commitment to eco-friendly solutions
- ✓ Focus on cutting-edge technology and innovation

We are committed to driving progress through eco-friendly practices and innovative solutions that benefit both our clients and the environment.

• Commitment to Eco-Friendly Solutions:

At Industrial EquipSol Limited, we prioritize sustainability by offering environmentally friendly products and services. From energy-efficient equipment to safe, biodegradable cleaning chemicals, we ensure our operations help reduce environmental impact while maintaining top-tier performance.

• Focus on Cutting-Edge Technology and Innovation:

Our commitment to innovation drives us to invest in the latest technologies that enhance efficiency and productivity. By incorporating the latest advancements into our products, we help businesses stay competitive, reduce costs, and ensure long-term sustainability in an ever-evolving industry.

13. The Future and Expansion Opportunities

✓ Future Plan

We are constantly looking ahead to expand our presence and continue providing innovative solutions. As we move forward, we are focused on:

- Geographic Expansion: Expanding our reach to new markets both locally and internationally, increasing our footprint across Bangladesh and into new regions.
- **Product Portfolio Expansion**: Introducing new, cutting-edge products that cater to the evolving needs of our customers, with a focus on sustainability and advanced technology in material handling and industrial cleaning equipment.

- Automation and Smart Solutions: Partnering with System Logistics to bring the latest
 advancements in automation to warehousing and logistics operations, helping
 businesses improve efficiency and reduce costs.
- Customer-Centric Services: Continuing to invest in service enhancements, ensuring
 quick response times, high-quality after-sales support, and tailored solutions to exceed
 customer expectations.
- Sustainability Initiatives: Strengthening our commitment to eco-friendly practices and developing products that minimize environmental impact while maintaining high performance.

We are excited for the future and look forward to expanding our operations, improving our offerings, and becoming a more integral part of our customers' success stories. Our dedication to excellence, innovation, and sustainability positions us for growth and continued leadership in the industry.

14. Company's General Information

| Company Name: | INDUSTRIAL EQUIPSOL LIMITED |
|------------------------------|---|
| Logo: | PESL |
| Slogan: | We Care |
| Corporate Office Address: | House-549/3, Barua Longony Para,Beer Muktijuddah S M Tofazzal Hossain Road, Barua, Khilkhet, Dhaka - 1229, Bangladesh |
| Registered Office Address: | 549/3, Barua Longony Para,Beer Muktijuddha SM Tofazzal Hossain Road, Barua, Khilkhet, Dhaka-1229; Khilkhet PS; Dhaka-1229; Bangladesh |
| Bangladesh Showroom Address: | Samair Bazar, Birulia, Savar, Dhaka |
| Chattogram Office Address: | Portland Sattar Tower (level-3), 1776 Stand Road Barik Building Moor, Chattogram. |
| Singapore Address: | No. 1 Soon Lee Street, #06-43/44, Pioneer Center, Singapore 627605. |
| Establishing Year: | 2012 |
| Business Type: | Services, Retail/Wholesale Trading, Imports |
| Partnership Brands | STILL GmbH, Karcher, JLG and MyStar |
| Business Operation | All over Bangladesh. |
| E-mail: | info@iesl-bd.com |
| Website: | www.iesl-bd.com |
| Number of Employees: | 90-200 |
| Contact Information | Phone: +8801713-428017, +8801329711144 |

15. Contact Us

- ✓ Office address and location
- ✓ Phone numbers, email, and website
- ✓ Social media handles

We are here to assist you. Please find our contact details below for any inquiries or service requests:

Head Office | Service Centre

House-549/3, Barua Longony Para, Beer Muktijuddah S M Tofazzal Hossain Road, Barua, Khilkhet, Dhaka - 1229, Bangladesh,

Showroom

Samair Bazar, Birulia, Savar, Dhaka, Bangladesh

Chattogram Office

Portland Sattar Tower (Level-3), 1776 Stand Road Moor, Chattogram, Bangladesh

Singapore Office

No. 1 Soon Lee Street, #06-43/44, Pioneer Center, Singapore 627605

Email: info@iesl-bd.com

⊕ Website: www .iesl-bd.com

Social Media:

- X (Twitter): $\underline{x.com/ieslbd}$ YouTube: $\underline{youtube.com/@iesl_bd}$
- in LinkedIn: https://www.linkedin.com/company/iesl-bangladesh/
- Pinterest: https://www.pinterest.com/iesl bd/

Feel free to contact us through any of these channels, and we'll be happy to assist you!

16. Company Policy

✓ Privacy Policy

At Industrial EquipSol Limited (IESL), we have established clear policies to ensure smooth operations and transparent dealings with our clients. Below are the key policies:

• Payment:

100% payment is required in advance before the delivery of any product, via BEFTN or A/C Payee cheque in Favor of Industrial EquipSol Limited.

• Service Warranty:

A service warranty of 12 (Twelve) months is provided for any manufacturing faults, starting from the date of commissioning or installation of the product. This warranty does not cover parts and accessories.

• After Sales Service:

IESL commits to responding within 24 hours within Dhaka and 48 hours outside Dhaka when service is required at the buyer's designated location within the country. Labor-free service will be provided for 01 (one) year from the date of installation.

• Offer Validity:

The quotation offer is valid for 30 days from the date of issue.

• Delivery:

Delivery will be made within 07 working days after receiving the formal purchase order and advance payment.

• Delivery & Installation Cost:

Delivery and installation are free of charge within Dhaka city.

• Operation & Service Manual:

An operation and service manual will be provided along with the products.

• Pricing:

The product price may change at any time due to changes in government policy.

These policies are designed to maintain transparency and ensure that our clients receive the best service and value from their dealings with us.

17. Terms and Conditions

Welcome to Industrial EquipSol Limited (IESL). By accessing or using our services, you agree to the following terms and conditions. Please read them carefully before making any purchase or utilizing our services.

Return and Refund Policy

1. Eligibility for Returns

- Returns are accepted for items that are defective, damaged during transit, or do not match the specifications outlined at the time of purchase.
- Requests for returns must be submitted within 7 days of delivery.
- The item must be in its original packaging, unused, and accompanied by proof of purchase (receipt or invoice).

2. Non-Returnable Items

- Customized or special-order products.
- Products that have been used, altered, or show signs of wear and tear.
- Consumables or spare parts that have been installed or are missing original packaging.

3. Refund Process

- Refunds will be initiated upon receipt and inspection of the returned item.
- Approved refunds will be processed within 10 business days through the original payment method.
- Shipping fees are non-refundable unless the return is due to an error on our part.

4. Exchange Policy

- Exchanges are subject to product availability.
- If the desired product is unavailable, customers may opt for a refund or store credit.

5. Return Shipping Costs

Customers are responsible for return shipping costs unless the return is due to a
defective product or an error made by IESL.

• We recommend using a trackable shipping service to ensure the safe return of items.

6. Warranty Claims

- Products covered under warranty must follow the warranty terms outlined at the time of purchase.
- Warranty claims are processed separately and may require additional documentation.

7. Contact Us

Please get in touch with us for any kind of inquiry

Email: info@iesl-bd.com

Phone: +8801713-469965

By purchasing from Industrial EquipSol Limited, you acknowledge and agree to our Return and Refund Policy. These terms are subject to change without prior notice. For further clarification, feel free to contact us.

Thank you for choosing Industrial EquipSol Limited (IESL).